

|                    | Suisse<br>2003 | %           | Suisse<br>2004 | %           | DIFF.        | Genève<br>2003 | %           | Genève<br>2004 | %           | DIFF.        |
|--------------------|----------------|-------------|----------------|-------------|--------------|----------------|-------------|----------------|-------------|--------------|
| Audi               | 4073           | 6.6         | 3423           | 5.4         | -16.0        | 258            | 6.4         | 232            | 5.8         | -10.1        |
| Alpina             | 24             | 0.0         | 4              | 0.0         | -83.3        | 3              | 0.1         | 1              | 0.0         | -66.7        |
| BMW                | 2335           | 3.8         | 2962           | 4.7         | 26.9         | 172            | 4.2         | 169            | 4.2         | -1.7         |
| Ford               | 3386           | 5.5         | 3096           | 4.9         | -8.6         | 121            | 3.0         | 107            | 2.7         | -11.6        |
| MCC Smart          | 907            | 1.5         | 815            | 1.3         | -10.1        | 113            | 2.8         | 72             | 1.8         | -36.3        |
| Mercédès-Benz      | 3146           | 5.1         | 2684           | 4.3         | -14.7        | 220            | 5.4         | 201            | 5.0         | -8.6         |
| Mini               | 707            | 1.1         | 654            | 1.0         | -7.5         | 41             | 1.0         | 59             | 1.5         | 43.9         |
| Opel               | 5388           | 8.7         | 5147           | 8.2         | -4.5         | 289            | 7.1         | 221            | 5.5         | -23.5        |
| Porsche            | 386            | 0.6         | 415            | 0.7         | 7.5          | 32             | 0.8         | 46             | 1.1         | 43.8         |
| VW                 | 6276           | 10.1        | 7809           | 12.4        | 24.4         | 360            | 8.9         | 441            | 10.9        | 22.5         |
| <b>Allemagne</b>   | <b>26628</b>   | <b>43.0</b> | <b>27009</b>   | <b>42.8</b> | <b>1.4</b>   | <b>1609</b>    | <b>39.6</b> | <b>1549</b>    | <b>38.4</b> | <b>-3.7</b>  |
| Citroën            | 2746           | 4.4         | 2869           | 4.5         | 4.5          | 291            | 7.2         | 295            | 7.3         | 1.4          |
| Peugeot            | 3835           | 6.2         | 3638           | 5.8         | -5.1         | 301            | 7.4         | 264            | 6.5         | -12.3        |
| Renault            | 3530           | 5.7         | 3660           | 5.8         | 3.7          | 157            | 3.9         | 125            | 3.1         | -20.4        |
| <b>France</b>      | <b>10111</b>   | <b>16.3</b> | <b>10167</b>   | <b>16.1</b> | <b>0.6</b>   | <b>749</b>     | <b>18.4</b> | <b>684</b>     | <b>17.0</b> | <b>-8.7</b>  |
| Aston Martin       | 11             | 0.0         | 9              | 0.0         | -18.2        | 1              | 0.0         | 3              | 0.1         | 200.0        |
| Jaguar-Daimler     | 196            | 0.3         | 236            | 0.4         | 20.4         | 25             | 0.6         | 25             | 0.6         | 0.0          |
| Lotus              | 22             | 0.0         | 20             | 0.0         | -9.1         | 1              | 0.0         | 2              | 0.0         | 100.0        |
| Rolls Royce        | 6              | 0.0         | 36             | 0.1         | 500.0        | 2              | 0.0         | 12             | 0.3         | 500.0        |
| Rover              | 524            | 0.8         | 423            | 0.7         | -19.3        | 63             | 1.6         | 49             | 1.2         | -22.2        |
| <b>Angleterre</b>  | <b>759</b>     | <b>1.2</b>  | <b>724</b>     | <b>1.1</b>  | <b>-4.6</b>  | <b>92</b>      | <b>2.3</b>  | <b>91</b>      | <b>2.3</b>  | <b>-1.1</b>  |
| Alfa Roméo         | 1070           | 1.7         | 1236           | 2.0         | 15.5         | 79             | 1.9         | 100            | 2.5         | 26.6         |
| Ferrari            | 64             | 0.1         | 54             | 0.1         | -15.6        | 9              | 0.2         | 6              | 0.1         | -33.3        |
| Fiat               | 2007           | 3.2         | 1752           | 2.8         | -12.7        | 145            | 3.6         | 113            | 2.8         | -22.1        |
| Lancia             | 182            | 0.3         | 296            | 0.5         | 62.6         | 39             | 1.0         | 35             | 0.9         | -10.3        |
| Maserati           | 35             | 0.1         | 33             | 0.1         | -5.7         | 1              | 0.0         | 2              | 0.0         | 100.0        |
| <b>Italie</b>      | <b>3358</b>    | <b>5.4</b>  | <b>3371</b>    | <b>5.3</b>  | <b>0.4</b>   | <b>273</b>     | <b>6.7</b>  | <b>256</b>     | <b>6.4</b>  | <b>-6.2</b>  |
| Daihatsu           | 178            | 0.3         | 282            | 0.4         | 58.4         | 12             | 0.3         | 11             | 0.3         | -8.3         |
| Honda              | 1893           | 3.1         | 1953           | 3.1         | 3.2          | 232            | 5.7         | 270            | 6.7         | 16.4         |
| Lexus              | 77             | 0.1         | 209            | 0.3         | 171.4        | 7              | 0.2         | 16             | 0.4         | 128.6        |
| Mazda              | 1608           | 2.6         | 1870           | 3.0         | 16.3         | 113            | 2.8         | 116            | 2.9         | 2.7          |
| Mitsubishi         | 1126           | 1.8         | 1121           | 1.8         | -0.4         | 65             | 1.6         | 30             | 0.7         | -53.8        |
| Nissan             | 970            | 1.6         | 1419           | 2.2         | 46.3         | 103            | 2.5         | 126            | 3.1         | 22.3         |
| Subaru             | 1925           | 3.1         | 2620           | 4.1         | 36.1         | 54             | 1.3         | 94             | 2.3         | 74.1         |
| Suzuki             | 676            | 1.1         | 709            | 1.1         | 4.9          | 51             | 1.3         | 45             | 1.1         | -11.8        |
| Toyota             | 3960           | 6.4         | 4189           | 6.6         | 5.8          | 275            | 6.8         | 292            | 7.2         | 6.2          |
| <b>Japon</b>       | <b>12413</b>   | <b>20.1</b> | <b>14372</b>   | <b>22.8</b> | <b>15.8</b>  | <b>912</b>     | <b>22.5</b> | <b>1000</b>    | <b>24.8</b> | <b>9.6</b>   |
| Buick              | 8              | 0.0         | 0              | 0.0         | -100.0       | 0              | 0.0         | 0              | 0.0         |              |
| Cadillac           | 16             | 0.0         | 19             | 0.0         | 18.8         | 1              | 0.0         | 1              | 0.0         | 0.0          |
| Chevrolet          | 105            | 0.2         | 50             | 0.1         | -52.4        | 7              | 0.2         | 3              | 0.1         | -57.1        |
| Chrysler           | 399            | 0.6         | 457            | 0.7         | 14.5         | 36             | 0.9         | 59             | 1.5         | 63.9         |
| Ford               | 24             | 0.0         | 0              | 0.0         | -100.0       | 0              | 0.0         | 0              | 0.0         |              |
| Jeep               | 301            | 0.5         | 307            | 0.5         | 2.0          | 33             | 0.8         | 27             | 0.7         | -18.2        |
| Pontiac            | 0              | 0.0         | 5              | 0.0         |              | 0              | 0.0         | 0              | 0.0         |              |
| <b>Etats Unis</b>  | <b>853</b>     | <b>1.4</b>  | <b>838</b>     | <b>1.3</b>  | <b>-1.8</b>  | <b>77</b>      | <b>1.9</b>  | <b>90</b>      | <b>2.2</b>  | <b>16.9</b>  |
| Saab               | 423            | 0.7         | 418            | 0.7         | -1.2         | 18             | 0.4         | 26             | 0.6         | 44.4         |
| Volvo              | 1664           | 2.7         | 1604           | 2.5         | -3.6         | 67             | 1.6         | 90             | 2.2         | 34.3         |
| <b>Suède</b>       | <b>2087</b>    | <b>3.4</b>  | <b>2022</b>    | <b>3.2</b>  | <b>-3.1</b>  | <b>85</b>      | <b>2.1</b>  | <b>116</b>     | <b>2.9</b>  | <b>36.5</b>  |
| Daewoo             | 564            | 0.9         | 474            | 0.8         | -16.0        | 24             | 0.6         | 17             | 0.4         | -29.2        |
| Hyundai            | 1997           | 3.2         | 1230           | 1.9         | -38.4        | 154            | 3.8         | 111            | 2.8         | -27.9        |
| Kia                | 530            | 0.9         | 806            | 1.3         | 52.1         | 21             | 0.5         | 19             | 0.5         | -9.5         |
| <b>Corée</b>       | <b>3091</b>    | <b>5.0</b>  | <b>2510</b>    | <b>4.0</b>  | <b>-18.8</b> | <b>199</b>     | <b>4.9</b>  | <b>147</b>     | <b>3.6</b>  | <b>-26.1</b> |
| Puch               | 0              | 0.0         | 0              | 0.0         |              | 0              | 0.0         | 0              | 0.0         |              |
| Skoda              | 1023           | 1.7         | 915            | 1.4         | -10.6        | 26             | 0.6         | 29             | 0.7         | 11.5         |
| Seat               | 1510           | 2.4         | 1053           | 1.7         | -30.3        | 35             | 0.9         | 45             | 1.1         | 28.6         |
| Autres             | 72             | 0.1         | 153            | 0.2         | 112.5        | 5              | 0.1         | 24             | 0.6         | 380.0        |
| <b>Grand Total</b> | <b>61905</b>   |             | <b>63134</b>   |             | <b>2.0</b>   | <b>4062</b>    |             | <b>4031</b>    |             | <b>-0.8</b>  |
| Part de Genève     |                |             |                |             |              |                | <b>6.56</b> |                | <b>6.38</b> |              |