

|                    | Suisse<br>2003 | %           | Suisse<br>2004 | %           | DIFF.        | Genève<br>2003 | %           | Genève<br>2004 | %           | DIFF.        |
|--------------------|----------------|-------------|----------------|-------------|--------------|----------------|-------------|----------------|-------------|--------------|
| Audi               | 7344           | 6.4         | 6172           | 5.3         | -16.0        | 435            | 6.1         | 391            | 5.5         | -10.1        |
| Alpina             | 36             | 0.0         | 8              | 0.0         | -77.8        | 3              | 0.0         | 1              | 0.0         | -66.7        |
| BMW                | 4795           | 4.2         | 5533           | 4.7         | 15.4         | 315            | 4.4         | 312            | 4.4         | -1.0         |
| Ford               | 5806           | 5.1         | 5414           | 4.6         | -6.8         | 212            | 3.0         | 199            | 2.8         | -6.1         |
| MCC Smart          | 1759           | 1.5         | 1566           | 1.3         | -11.0        | 201            | 2.8         | 134            | 1.9         | -33.3        |
| Mercédès-Benz      | 6006           | 5.2         | 5197           | 4.4         | -13.5        | 390            | 5.5         | 381            | 5.3         | -2.3         |
| Mini               | 1382           | 1.2         | 993            | 0.8         | -28.1        | 80             | 1.1         | 82             | 1.1         | 2.5          |
| Opel               | 10321          | 9.0         | 11029          | 9.4         | 6.9          | 537            | 7.5         | 518            | 7.2         | -3.5         |
| Porsche            | 746            | 0.7         | 784            | 0.7         | 5.1          | 61             | 0.9         | 79             | 1.1         | 29.5         |
| VW                 | 11561          | 10.1        | 12833          | 11.0        | 11.0         | 639            | 9.0         | 708            | 9.9         | 10.8         |
| <b>Allemagne</b>   | <b>49756</b>   | <b>43.4</b> | <b>49529</b>   | <b>42.4</b> | <b>-0.5</b>  | <b>2873</b>    | <b>40.3</b> | <b>2805</b>    | <b>39.2</b> | <b>-2.4</b>  |
| Citroën            | 5007           | 4.4         | 5064           | 4.3         | 1.1          | 475            | 6.7         | 495            | 6.9         | 4.2          |
| Peugeot            | 7003           | 6.1         | 6693           | 5.7         | -4.4         | 498            | 7.0         | 456            | 6.4         | -8.4         |
| Renault            | 6415           | 5.6         | 6891           | 5.9         | 7.4          | 247            | 3.5         | 240            | 3.4         | -2.8         |
| <b>France</b>      | <b>18425</b>   | <b>16.1</b> | <b>18648</b>   | <b>15.9</b> | <b>1.2</b>   | <b>1220</b>    | <b>17.1</b> | <b>1191</b>    | <b>16.6</b> | <b>-2.4</b>  |
| Aston Martin       | 25             | 0.0         | 19             | 0.0         | -24.0        | 4              | 0.1         | 4              | 0.1         | 0.0          |
| Jaguar-Daimler     | 411            | 0.4         | 451            | 0.4         | 9.7          | 41             | 0.6         | 49             | 0.7         | 19.5         |
| Lotus              | 45             | 0.0         | 43             | 0.0         | -4.4         | 2              | 0.0         | 2              | 0.0         | 0.0          |
| Rolls Royce        | 11             | 0.0         | 69             | 0.1         | 527.3        | 4              | 0.1         | 23             | 0.3         | 475.0        |
| Rover              | 882            | 0.8         | 764            | 0.7         | -13.4        | 106            | 1.5         | 76             | 1.1         | -28.3        |
| <b>Angleterre</b>  | <b>1374</b>    | <b>1.2</b>  | <b>1346</b>    | <b>1.2</b>  | <b>-2.0</b>  | <b>157</b>     | <b>2.2</b>  | <b>154</b>     | <b>2.2</b>  | <b>-1.9</b>  |
| Alfa Roméo         | 1895           | 1.7         | 2264           | 1.9         | 19.5         | 125            | 1.8         | 160            | 2.2         | 28.0         |
| Ferrari            | 144            | 0.1         | 120            | 0.1         | -16.7        | 19             | 0.3         | 10             | 0.1         | -47.4        |
| Fiat               | 3447           | 3.0         | 3221           | 2.8         | -6.6         | 240            | 3.4         | 244            | 3.4         | 1.7          |
| Lancia             | 329            | 0.3         | 492            | 0.4         | 49.5         | 61             | 0.9         | 61             | 0.9         | 0.0          |
| Maserati           | 84             | 0.1         | 88             | 0.1         | 4.8          | 5              | 0.1         | 7              | 0.1         | 40.0         |
| <b>Italie</b>      | <b>5899</b>    | <b>5.1</b>  | <b>6185</b>    | <b>5.3</b>  | <b>4.8</b>   | <b>450</b>     | <b>6.3</b>  | <b>482</b>     | <b>6.7</b>  | <b>7.1</b>   |
| Daihatsu           | 459            | 0.4         | 611            | 0.5         | 33.1         | 20             | 0.3         | 27             | 0.4         | 35.0         |
| Honda              | 3851           | 3.4         | 3609           | 3.1         | -6.3         | 444            | 6.2         | 476            | 6.7         | 7.2          |
| Lexus              | 206            | 0.2         | 392            | 0.3         | 90.3         | 20             | 0.3         | 29             | 0.4         | 45.0         |
| Mazda              | 2997           | 2.6         | 3496           | 3.0         | 16.6         | 181            | 2.5         | 203            | 2.8         | 12.2         |
| Mitsubishi         | 2101           | 1.8         | 2124           | 1.8         | 1.1          | 101            | 1.4         | 75             | 1.0         | -25.7        |
| Nissan             | 2070           | 1.8         | 3009           | 2.6         | 45.4         | 190            | 2.7         | 236            | 3.3         | 24.2         |
| Subaru             | 3528           | 3.1         | 4896           | 4.2         | 38.8         | 109            | 1.5         | 150            | 2.1         | 37.6         |
| Suzuki             | 1117           | 1.0         | 1333           | 1.1         | 19.3         | 75             | 1.1         | 92             | 1.3         | 22.7         |
| Toyota             | 7349           | 6.4         | 7500           | 6.4         | 2.1          | 454            | 6.4         | 456            | 6.4         | 0.4          |
| <b>Japon</b>       | <b>23678</b>   | <b>20.7</b> | <b>26970</b>   | <b>23.1</b> | <b>13.9</b>  | <b>1594</b>    | <b>22.3</b> | <b>1744</b>    | <b>24.4</b> | <b>9.4</b>   |
| Buick              | 13             | 0.0         | 10             | 0.0         | -23.1        | 0              | 0.0         | 0              | 0.0         |              |
| Cadillac           | 53             | 0.0         | 46             | 0.0         | -13.2        | 3              | 0.0         | 2              | 0.0         | -33.3        |
| Chevrolet          | 197            | 0.2         | 143            | 0.1         | -27.4        | 18             | 0.3         | 5              | 0.1         | -72.2        |
| Chrysler           | 689            | 0.6         | 779            | 0.7         | 13.1         | 72             | 1.0         | 95             | 1.3         | 31.9         |
| Ford               | 62             | 0.1         | 101            | 0.1         | 62.9         | 0              | 0.0         | 0              | 0.0         |              |
| Jeep               | 565            | 0.5         | 507            | 0.4         | -10.3        | 58             | 0.8         | 43             | 0.6         | -25.9        |
| Pontiac            | 0              | 0.0         | 0              | 0.0         |              | 0              | 0.0         | 0              | 0.0         |              |
| <b>Etats Unis</b>  | <b>1579</b>    | <b>1.4</b>  | <b>1586</b>    | <b>1.4</b>  | <b>0.4</b>   | <b>151</b>     | <b>2.1</b>  | <b>145</b>     | <b>2.0</b>  | <b>-4.0</b>  |
| Saab               | 972            | 0.8         | 928            | 0.8         | -4.5         | 39             | 0.5         | 48             | 0.7         | 23.1         |
| Volvo              | 2850           | 2.5         | 2903           | 2.5         | 1.9          | 141            | 2.0         | 156            | 2.2         | 10.6         |
| <b>Suède</b>       | <b>3822</b>    | <b>3.3</b>  | <b>3831</b>    | <b>3.3</b>  | <b>0.2</b>   | <b>180</b>     | <b>2.5</b>  | <b>204</b>     | <b>2.9</b>  | <b>13.3</b>  |
| Daewoo             | 1067           | 0.9         | 1062           | 0.9         | -0.5         | 40             | 0.6         | 31             | 0.4         | -22.5        |
| Hyundai            | 3760           | 3.3         | 2508           | 2.1         | -33.3        | 293            | 4.1         | 217            | 3.0         | -25.9        |
| Kia                | 958            | 0.8         | 1377           | 1.2         | 43.7         | 40             | 0.6         | 35             | 0.5         | -12.5        |
| <b>Corée</b>       | <b>5785</b>    | <b>5.0</b>  | <b>4947</b>    | <b>4.2</b>  | <b>-14.5</b> | <b>373</b>     | <b>5.2</b>  | <b>283</b>     | <b>4.0</b>  | <b>-24.1</b> |
| Puch               | 0              | 0.0         | 0              | 0.0         |              | 0              | 0.0         | 0              | 0.0         |              |
| Skoda              | 1851           | 1.6         | 1686           | 1.4         | -8.9         | 47             | 0.7         | 44             | 0.6         | -6.4         |
| Seat               | 2326           | 2.0         | 1992           | 1.7         | -14.4        | 75             | 1.1         | 71             | 1.0         | -5.3         |
| Autres             | 148            | 0.1         | 208            | 0.2         | 40.5         | 12             | 0.2         | 33             | 0.5         | 175.0        |
| <b>Grand Total</b> | <b>114643</b>  |             | <b>116928</b>  |             | <b>2.0</b>   | <b>7132</b>    |             | <b>7156</b>    |             | <b>0.3</b>   |
| Part de Genève     |                |             |                |             |              | <b>6.22</b>    |             | <b>6.12</b>    |             |              |